

AREA REPORT

AUGUST 2025 | SINGLE FAMILY HOMES



ALISON KANTER

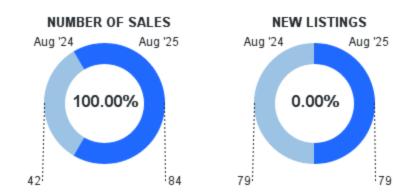
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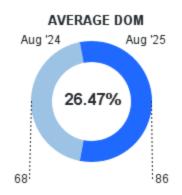




LAKEWOOD RANCH | August 2025

REAL ESTATE SNAPSHOT - Change since this time last year Single Family Homes





-0.19%
MEDIAN SALES PRICE
SINGLE FAMILY HOMES

19.17%

AVERAGE SALES PRICE SINGLE FAMILY HOMES

-4.74%
MEDIAN LIST PRICE (SOLD LISTINGS)
SINGLE FAMILY HOMES

17.82%

AVERAGE LIST PRICE (SOLD LISTINGS)

SINGLE FAMILY HOMES

Aug '24 Aug '25



FULL MARKET SUMMARY

August 2025 | Single Family Homes 👩

	Month to Date			Year to Date		
	August 2025	August 2024	% Change	YTD 2025	YTD 2024	% Change
New Listings	79	79	0%	745	702	6.13% 🕎
Sold Listings	84	42	100% 🕎	549	439	25.06% 🏠
Median List Price (Solds)	\$678,702	\$712,437	-4.74% 🕖	\$699,900	\$815,000	-14.12% 🕕
Median Sold Price	\$663,707	\$665,000	-0.19% 🕖	\$680,000	\$799,000	-14.89% 🕕
Median Days on Market	64	54	18.52% 🕎	74	44	68.18% 🏠
Average List Price (Solds)	\$976,654	\$828,965	17.82% 🕎	\$1,012,308	\$1,069,945	-5.39% 🕕
Average Sold Price	\$939,342	\$788,217	19.17% 🕎	\$966,274	\$1,027,349	-5.94% 🕕
Average Days on Market	86	68	26.47% 🕎	95	60	58.33%
List/Sold Price Ratio	97.3%	95.9%	1.44% 🕎	96.4%	96.8%	-0.42% 🕛

SOLD AND NEW PROPERTIES (UNITS)

August 2025 | Single Family Homes 👩

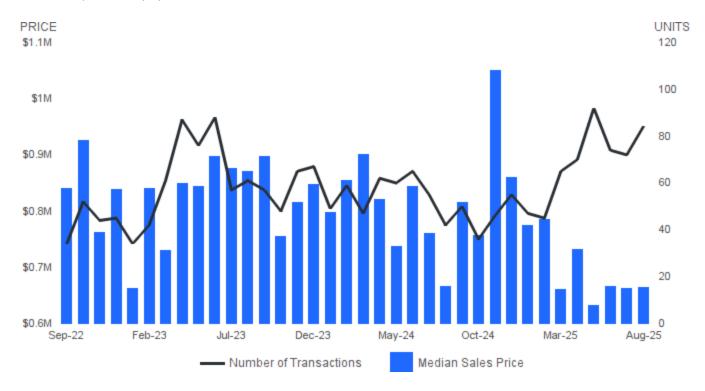
Sold Properties | Number of properties sold during the year New Properties | Number of properties listed during the year.



MEDIAN SALES PRICE AND NUMBER OF SALES

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Median Sales Price | Price of the ""middle"" property sold -an equal number of sales were above and below this price. **Number of Sales** | Number of properties sold.



AVERAGE SALES PRICE AND AVERAGE DAYS ON MARKET

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Average Sales Price | Average sales price for all properties sold.

Average Days on Market | Average days on market for all properties sold.



SALES PRICE AS A PERCENTAGE OF ORIGINAL PRICE

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Sale Price as a Percentage of Original Price | Average sale price of property as percentage of final list price.

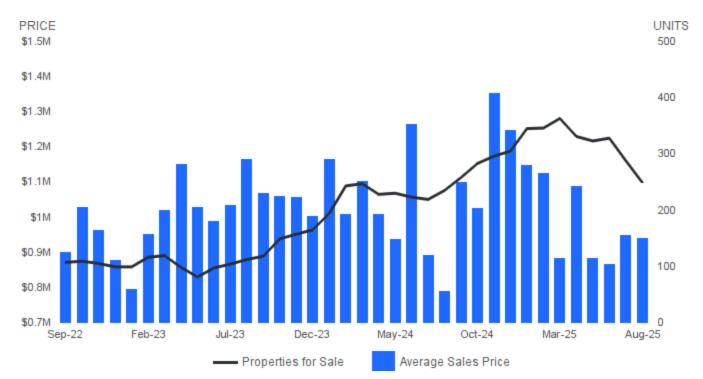


AVERAGE SALES PRICE AND NUMBER OF PROPERTIES FOR SALE

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Average Sales Price | Average sales price for all properties sold.

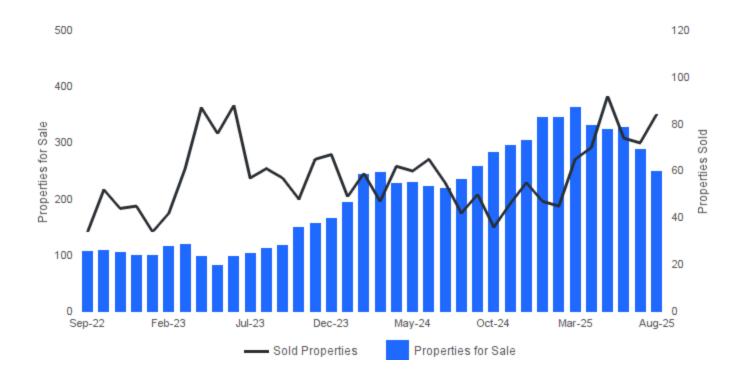
Properties for Sale | Number of properties listed for sale at the end of month.



PROPERTIES FOR SALE AND SOLD PROPERTIES

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Properties for Sale | Number of properties listed for sale at the end of month. Sold Properties | Number of properties sold.



AVERAGE ASKING/SOLD/UNSOLD PRICE

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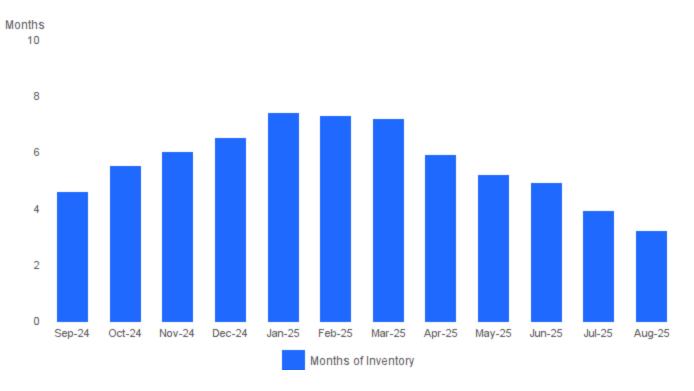
Asking Price | the average asking price of sold properties Sold Price | the average selling price Unsold Price | the average active list price



ABSORPTION RATE

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Absorption Rate | Looks at the past year's monthly supply of inventory. In a normal market there should be a 6 month supply. The higher the rate above 6 the more aggressive a seller has to be with the competition; price and having a picture perfect property.



MONTHS SUPPLY OF INVENTORY

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Months Supply of Inventory | Properties for sale divided by number of properties sold. Units Listed | Number of properties listed for sale at the end of month. Units Sold | Number of properties sold.

