

AREA REPORT

JULY 2025 | CONDO/TOWNHOUSE



ALISON KANTER

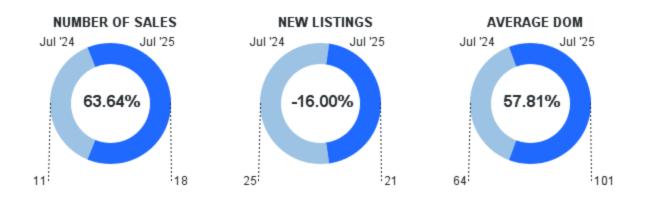
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LAKEWOOD RANCH | July 2025

REAL ESTATE SNAPSHOT - Change since this time last year Condo/Townhouse



22.15%
MEDIAN SALES PRICE

CONDO/TOWNHOUSE

-8.76%

AVERAGE SALES PRICE CONDO/TOWNHOUSE

22.15%
MEDIAN LIST PRICE (SOLD LISTINGS)
CONDO/TOWNHOUSE

-8.13%
AVERAGE LIST PRICE (SOLD LISTINGS)
CONDO/TOWNHOUSE

Jul '24 Jul '25

AREA REPORT

FULL MARKET SUMMARY

July 2025 | Condo/Townhouse 👩

| | Month to Date | | | Year to Date | | |
|----------------------------|---------------|-----------|----------|--------------|-----------|-----------|
| | July 2025 | July 2024 | % Change | YTD 2025 | YTD 2024 | % Change |
| New Listings | 21 | 25 | -16% 🕖 | 205 | 206 | -0.49% 🐠 |
| Sold Listings | 18 | 11 | 63.64% 🕎 | 181 | 110 | 64.55% 🏠 |
| Median List Price (Solds) | \$385,990 | \$315,990 | 22.15% 🕎 | \$341,990 | \$429,950 | -20.46% 🐠 |
| Median Sold Price | \$385,990 | \$315,990 | 22.15% 🕎 | \$336,000 | \$423,750 | -20.71% 🐠 |
| Median Days on Market | 82 | 47 | 74.47% 🕎 | 78 | 37 | 110.81% 🏠 |
| Average List Price (Solds) | \$408,786 | \$444,947 | -8.13% 🕖 | \$386,831 | \$449,659 | -13.97% 🕕 |
| Average Sold Price | \$396,991 | \$435,129 | -8.76% 🕖 | \$374,266 | \$437,670 | -14.49% 🕕 |
| Average Days on Market | 101 | 64 | 57.81% 🕎 | 106 | 61 | 73.77% 🏠 |
| List/Sold Price Ratio | 97.2% | 97.8% | -0.61% 🕔 | 96.8% | 97.3% | -0.58% ტ |

SOLD AND NEW PROPERTIES (UNITS)

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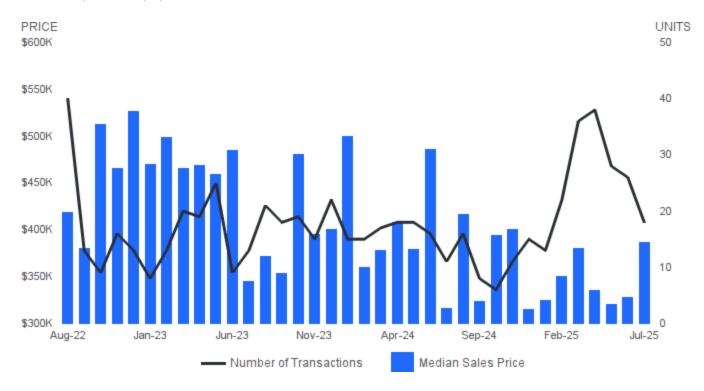
Sold Properties | Number of properties sold during the year **New Properties** | Number of properties listed during the year.



MEDIAN SALES PRICE AND NUMBER OF SALES

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Median Sales Price | Price of the ""middle"" property sold -an equal number of sales were above and below this price. **Number of Sales** | Number of properties sold.

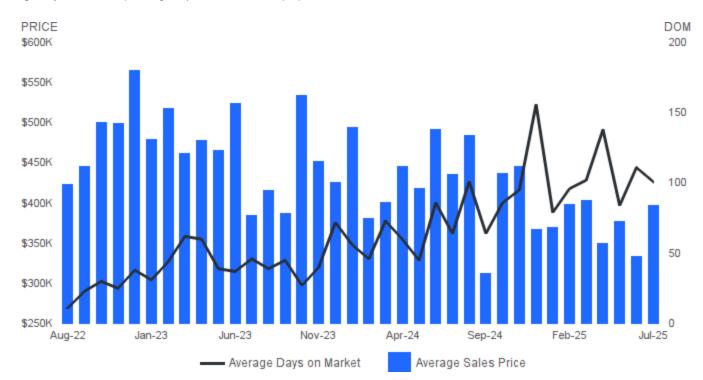


AVERAGE SALES PRICE AND AVERAGE DAYS ON MARKET

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Average Sales Price | Average sales price for all properties sold.

Average Days on Market | Average days on market for all properties sold.



SALES PRICE AS A PERCENTAGE OF ORIGINAL PRICE

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Sale Price as a Percentage of Original Price | Average sale price of property as percentage of final list price.



AVERAGE SALES PRICE AND NUMBER OF PROPERTIES FOR SALE

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Average Sales Price | Average sales price for all properties sold.

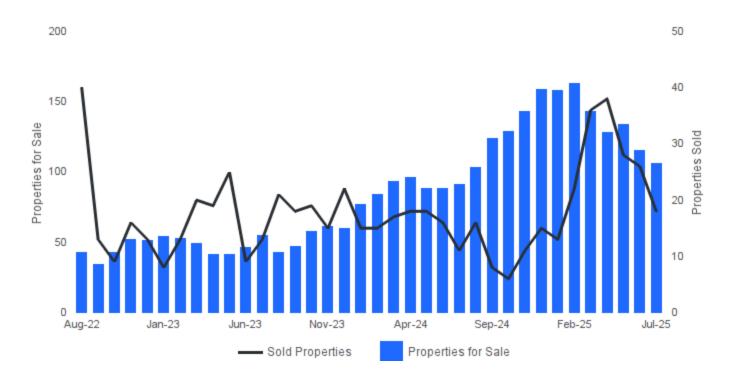
Properties for Sale | Number of properties listed for sale at the end of month.



PROPERTIES FOR SALE AND SOLD PROPERTIES

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Properties for Sale | Number of properties listed for sale at the end of month. **Sold Properties** | Number of properties sold.



AVERAGE ASKING/SOLD/UNSOLD PRICE

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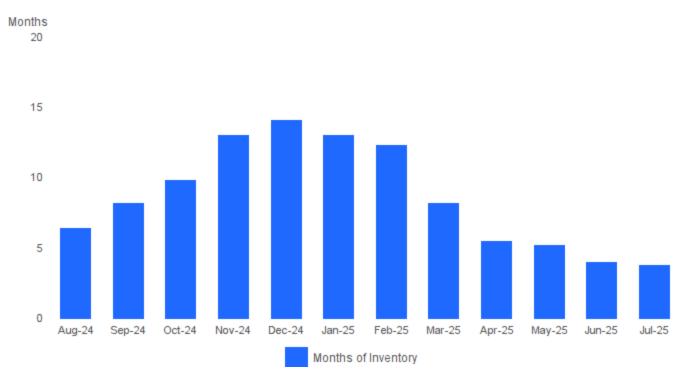
Asking Price | the average asking price of sold properties Sold Price | the average selling price Unsold Price | the average active list price



ABSORPTION RATE

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Absorption Rate | Looks at the past year's monthly supply of inventory. In a normal market there should be a 6 month supply. The higher the rate above 6 the more aggressive a seller has to be with the competition; price and having a picture perfect property.



MONTHS SUPPLY OF INVENTORY

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Months Supply of Inventory | Properties for sale divided by number of properties sold. **Units Listed** | Number of properties listed for sale at the end of month.

